WHERE WE FIND SUCCESS

CREATIVE, FLEXIBLE SOLUTIONS

With The Hartford's Umbrella & Excess Liability coverage you can provide customers with the extra level of protection they need for large, potentially catastrophic losses. Our centralized submission process streamlines the work flow so you can move through the entire process, from submission to a policy in hand, more quickly and with less work. Please forward submissions to the centralized email: navpacumbrellasubmissions@TheHartford.com and CC your underwriter.

OUR CLIENT SERVICES

- **Underwriting:** Acknowledgement and response to submission – 24 hours
- **Quotes:** 48 hours from receipt of outstanding information
- **Binders:** Option to skip binder and issue policy at time of binder order, or binder within 4 hours
- **Invoices:** Provided with binder and/or policy
- **Policies:** 2 business days on average

RECENT MARKET SUCCESSES

Class of Business	Layer
Regional Beer Distributor	**Lead 4M**
Single Location Hotel	**Lead 5M**
Building Materials Distributor	**Lead 5M**
Hot Sauce Mfg.	**Lead 10M**
Lodging/Hospitality	**5M xs 10M**
Commercial Real Estate	**5M xs 15M**
Food Mfg.	**5M xs 80M**
Beverage Distributor	**7M xs 27M**
Restaurants	**10M xs 10M**
Produce Operations	**10M xs 10M**
Condiment Manufacturer	**10M xs 20M**
Wholesale Distributor	**10M xs 20M**
Real Estate LRO	**10M xs 35M**
Meat Processor	**15M xs 10M**
Scientific Equipment	**15M xs 10M**
Bakery Product Mfg.	**20M xs 15M**
Insurance Company	**25M xs 25M**
Household Products Mfg.	**25M xs 25M**
Carpet/Tile Company	**25M xs 75M**

NET PROMOTER SCORE SURVEY FEEDBACK

"The underwriting staff is friendly, responsive and always tries to find a 'yes' if possible."

"Responsive underwriting decisions and ability to help find solutions, if possible in a challenging market. Exactly what brokers need now."

"Thorough and extremely customer service oriented."

WHY THE HARTFORD

Specialized Solutions to Help Clients Achieve Better Outcomes.

The Hartford is a leader in property and casualty insurance, group benefits and mutual funds. We combine a flexible, consistent approach to help you create specialized solutions for your mid- to large-size clients. All aimed at helping your clients better manage risk and achieve better outcomes. From dedicated industry underwriting expertise, to risk engineering solutions and exceptional claims and service experiences, we're ready to partner with you and win business together.

Certain coverages vary by state and may not be available to all businesses. All Hartford coverages and services described on this page may be offered by one or more of the property and casualty insurance company subsidiaries of The Hartford Financial Services Group, Inc. **In Arizona, California, New Hampshire, Texas and Washington the insurance may be underwritten by Hartford Accident and Indemnity Company, Hartford Fire Insurance Company, Hartford Casualty Insurance Company, Hartford Lloyd's Insurance Company, Hartford Insurance Company of the Midwest, Navigators Insurance Company, Navigators Specialty Insurance Company, Maxum Casualty Insurance Company, Maxum Indemnity Company, Trumbull Insurance Company, Twin City Fire Insurance Company, Hartford Underwriters Insurance Company, Property and Casualty Insurance Company of Hartford and Sentinel Insurance Company, Ltd.**

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