

Give your book a boost by writing more technology.

► Capabilities | Technology & Life Sciences



Technology drives nearly every kind of business today, which means your existing customers probably have contacts in tech-based companies. There's also roughly \$900M of tech business in the U.S. that falls within our appetite. So, with quote bindability rates typically above 80% and success rates around 40%, it's easy to quote all lines of business for tech customers of any size.

Customer's Industry	Tech Business
Restaurants/Retail	Point-of-Sale (POS) System Installation & Integration, Timekeeping/HR Systems, Website Developers, e-Commerce Technology Developers, Inventory Management Systems, Audio/Video Installation, IoT Technology
Business/Professional Services/Media & Advertising/Printing & Publishing	Office Management Systems Installation & Integration, Managed Service Provider, VOIP Phone Systems Installation, Docket/Scheduling Systems, Document Management Software, Mobile Customer Application Developers, Website Developers
Medical Offices	Office Management Systems Installation & Integration, Electronic Medical Record Software Management, Managed Service Provider, Printing/Imaging Software Integration, VOIP Phone Systems Installation, Docket/Scheduling Systems, Mobile Customer Application Developers, Website Developers
Construction	Construction Project Management Software, Website Developer
Manufacturing/Wholesale	Customer Relationship Software Installation, Managed Service Provider, Inventory/Ordering Software Systems
Real Estate/Habitational	Real Estate Listing Software, Tenant Management Software Systems, Website Developer, Managed Service Provider
Auto Services	Part Inventory Programs, Point-of-Sale (POS) System Installation & Integration, Website Developers

Ask your territory manager how you can plug into the tech industry.



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