

The Hartford's Stag Elite[®] Program

Exclusive **access**, **service** and **education** backed by strong local relationships.

Thank You

Your continued commitment and passion for growing your Employee Benefits book with us has secured your Stag Elite membership.

Membership Tiers*

Platinum

\$10M book of business, \$2M in sales

Gold

\$5M book of business, \$750K in sales

Silver

Emerging partners with strong growth potential

We're excited to offer exclusive benefits with tailored offerings specific to your organization's needs. Together, we can provide unmatched service to our mutual customers while enabling even greater performance and success in the future.

Access

Connection is key to ensuring the continued success of our most valued partners. This program will allow for ongoing engagement with leaders across our organization. We'll share perspectives, identify business opportunities and drive toward mutual growth goals.

Service

Our industry continues to evolve and innovate, with benefits management for employers growing more complex. We'll provide elevated service from Employee Benefits experts to help resolve operational issues and drive the right solutions for your clients.

Education

Staying ahead of the curve requires learning tools and resources designed with your business needs in mind. Our collection of educational solutions including webinars, events and thought leadership will equip you with the information needed to enhance your team's selling power.

*Tiers are based on Employee Benefits book of business and three-year sales metrics for cases with 50-4,999 lives.

Program Highlights

Access

Joint Business Planning Sessions

Leverage your tailored Partner Reporting Package and work with local market leaders to create a multi-year plan designed to help achieve mutual business goals.

Senior Leadership Connections

Receive one-on-one recognition and interaction with our senior leaders throughout the year to share your feedback, hear business updates and strengthen our relationships at all levels.

Regional and Local Engagements

We're committed to investing in key broker events and engagements that provide opportunities to showcase our partnership and support our mutual business objectives.

Service

Elevated Claims Service

Claims requests receive priority attention from a designated team of skilled analysts backed by our performance standards and commitment to claimant service excellence.

Billing Escalation

Enhanced service for your clients with designated billing escalation for timely resolutions, as well as other operational service priorities.

Local Relationship Management Leadership

Tap into an enhanced local service leadership model that goes beyond the case-level contact. You'll receive a clear path of escalation for any operational issues.

Education

Hartford School of Insurance

Attend carrier-neutral trainings for all levels of skill and experience. Members will have access to exclusive scholarships for specialist training designations developed in partnership with National Underwriter and on-demand soft skill trainings.

Special Access to Market Resources

Our [Stag Elite Resource page](#) offers exclusive content and tools that equip you with the knowledge you need to help you meet your clients' evolving benefit needs.

Learning Series and Continuing Education (CE)

Through live, topic-focused webinars, on-demand learning series and sponsored client engagements, we offer ongoing training from our team of learning specialists. Participation in these sessions will qualify you for a CE voucher through WebCE.

For more information on **Stag Elite program benefits**, contact your representative.

