

EVERYTHING JUST GOT BETTER. QUOTE DOWNLOAD IS NOW AVAILABLE IN ICON.



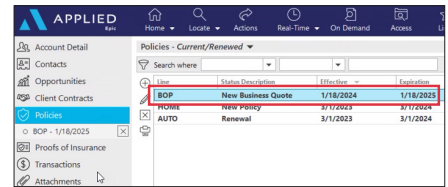
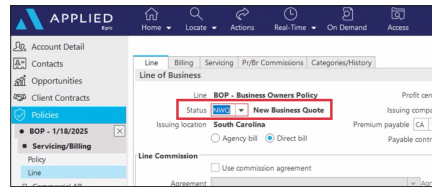
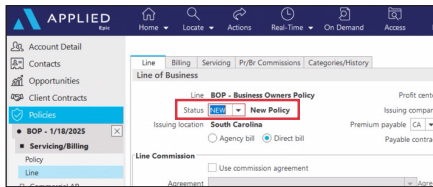
SAVE TIME AND INCREASE PRODUCTIVITY WITH ANOTHER AUTOMATION FIRST

With Quote Download you can move quote information that's in ICON as well as some third-party data (e.g., construction, occupancy, protection, exposure (COPE) information) into your Agent Management System (AMS) as a New Business Quote.

Quote downloads are available for BOP quotes with a status of declined, non-bindable or ready to issue. As soon as you select Download Quote to AMS, the NBQ policy download transactions will be in your Ivans account in seconds. For Applied EPIC, take advantage of Instant Download to update EPIC in real time.

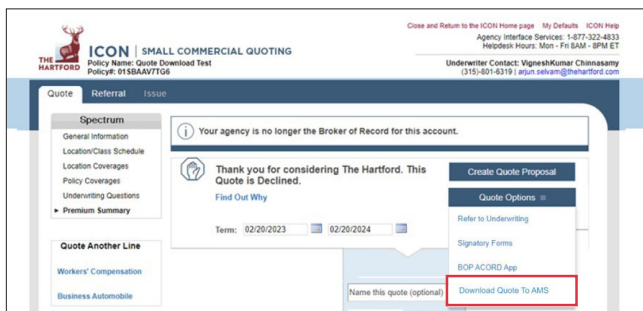
INSTRUCTIONS:

1. When the quote downloads, it will download as New Issued Business (NEW).
2. Change the status to New Business Quote (NBQ).
3. Once this change is made, under Policies, it will display correctly as New Business Quote.



AVAILABLE WHEN...

- › You have [Policy Download](#) in place.
- › You're quoting the next generation of Spectrum®.
- › You see it on the **ICON** premium summary screen under **QUOTE OPTIONS**.



KEY BENEFITS OF QUOTE DOWNLOAD

- › Quote is available in your Ivans account in seconds.
- › Builds a remarket lead source in your AMS.
- › If the business quoted is not in appetite or is non-bindable at The Hartford, you can request the quote data right back.
- › Coverage recommendations provided to close gaps and minimize E&O risk.



We're continuing to expand our appetite.

If we decline the account or our quote is unsuccessful, you can download the quote information into your Applied EPIC system.

KEEP YOUR BUSINESS MOVING.

Check out Quote Download today in ICON.

The Hartford® is Hartford Fire Insurance Company and its affiliated property and casualty insurance companies, 690 Asylum Avenue, Hartford, CT 06155.

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