

# Recent Wins

## Q3 2025 Success Stories

Thank you for your partnership and for the opportunity to provide creative solutions that address your most complex and hard-to-place risks. The deals listed below highlight some of the new business successes we've had this quarter.

Wholesale Primary Casualty						
Industry	Location	Product	Cross-Sell Lines	Primary Premium	Cross-Sell Premium	Combined Premium
Equipment Servicing + Rental	TN	All Other Construction	GL + 2M XS	\$417K	\$615K	\$115K
Infrastructure	MD	Project Specific	3 x 2	\$65K	\$50K	\$115K
HOA/Golf Community	CA	General Liability	3M Lead XS	\$230K	\$125K	\$355K

Wholesale Excess Casualty				
Industry	Exposure Base	Exposure	Limit	Attachment Point
Construction – Plumbing Contractor	Revenue	\$45M	\$2M	\$1M
Construction – Painting Contractor	Revenue	\$25.7M	\$5M	\$1M
Real Estate Schedule	Area/Apts	2,654 units, 64,654 sq. ft	\$5M	\$20M

Wholesale Inland Marine			
Operations	Product	Limit	Location
Installation at Magnet Manufacturing Plant	Quota Share – Installation Floater	\$7.5M Part of \$50M	TX
Forestry Management	Contractors' Equipment	\$7.5M	CO
Civil Work Contractor	Contractors' Equipment, Installation Floater	\$2.75M and \$1M	TX

Wholesale Transportation			
Operations	Region	Fleet Size	Premium
Regional Trucking	Mountain	100	\$2.2M
Construction Contractor	Southeast	20	\$555K
Dump	Midwest	24	\$500K



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Wholesale Property				
Occupancy	TIV	Participation	Perils Covered	Geography
Fire Res. Apartments	\$641M	\$20M Primary	All risk including Flood, excluding Earthquake	CA
Fire Res. Hotel	\$74M	\$7.5M Primary	All risk	TX
Municipal Risk	\$1.18B	\$10M p/o \$50M	All risk	MI

Wholesale Financial Lines				
Class	Coverages	Limit	Annual Premium	State
Farm Equipment Manufacturing	D&O/EPL/FID/CRI	\$5M	\$66K	TX
Real Estate Broker	D&O/EPL	\$2M	\$26K	NY
Third Party Administrator	MPL	\$5M	\$136K	CA

Wholesale E&S Binding			
Class Description	Line Of Business	Premium	State
Lessors Risk	Property	\$72K	FL
Laundry and Dry Cleaner	General Liability	\$62K	NY
Apartment	Package	\$34K	CA

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