

# Recent Wins

## Q2 2025 Success Stories

Thank you for your partnership and for the opportunity to provide creative solutions that address your most complex and hard-to-place risks. The deals listed below highlight some of the new business successes we've had this quarter.

### Wholesale Primary Casualty

Industry	Location	Product	Premium
Contractor	MI	General Liability and Excess	\$253K
Residential Build	CO	Completed Operations	\$791K
First Class Airport Lounge	CA	GL – Premises	\$73K

### Wholesale Excess Casualty

Industry	Exposure Base	Exposure	Limit	Attachment Point
Electrical Contractor	Payroll	\$4M	\$5M	\$5M
Restaurants	Revenues	\$21.7M	\$5M	\$4M
Property Management/Apartments	Units	1,158	\$5M	\$10M

### Wholesale Inland Marine

Operations	Product	Limit	Location
Industrial Equipment Storage	Contractors Equipment	\$20M	TX
Telecommunications Infrastructure	Electronic Equipment	\$5M	AR
Structural Renovation	Builders Risk	\$5M	VA

### Wholesale Transportation

Operations	Region	Fleet Size	Premium
Long Haul Trucking	Midwest	75	\$1.7M
Commercial Contractor	Northwest	10	\$175,000
Commercial Waster Hauler	Mid-Atlantic	55	\$800,000

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Wholesale Property				
Occupancy	TIV	Participation	Perils Covered	Geography
Beauty Supply Company	\$133M	50% of \$10M	All risk excluding Flood & Earthquake	Nationwide
Hotels	\$1B	20% 25 x 25	All risk including Flood & Earthquake	East Coast
Winery	\$137M	12.5% \$20M	All risk excluding Flood & Earthquake	CA

Wholesale Financial Lines				
Class	Coverages	Limit	Annual Premium	State
Architects & Engineers	E&O	\$5M	\$82K	VA
Accountants	E&O	\$3M	\$90K	CA
Meat Delivery Service	D&O/EPL/FID/CRI	\$3M	\$45K	MA

Wholesale E&S Binding			
Class Description	Line Of Business	Premium	State
Real Estate: Lessors Risk	Package	\$32K	CA
General Contractor	General Liability	\$18K	SC
Habitational	Package	\$42K	NJ

## POSITION YOUR BUSINESS FOR SUCCESS.

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