

OFFER A WIDE RANGE OF SMALL BUSINESS SOLUTIONS ACCESSED THROUGH ICON.

We offer the opportunity to meet the insurance needs of hundreds of small businesses, including more difficult to place general liability classes like real estate (building owners, lessor's risk only), day care centers and remodelers. Accessible through ICON, E&S Advantage provides an entryway to a complete account solution for your customers. To get started, check out these three classes where we offer an all lines solution.

	REAL ESTATE - BUILDING OWNERS, LESSOR'S RISK ONLY	WHAT GOOD LOOKS LIKE
	Lessor's risk only insurance covers buildings leased or rented to others for commercial occupancy. (SIC: 6517)	<ul style="list-style-type: none">• Higher quality building construction• Suitable for occupancy• In excellent physical condition• Parking lot is lit and maintained• Low-hazard tenants• Certificates of insurance from all tenants• Strongly worded lease
WHAT'S NEEDED? → Lessor's Risk Supplemental Application		
	DAY CARE CENTERS	WHAT GOOD LOOKS LIKE
	Provides child care from infancy through adolescence. (SIC: 8351)	<ul style="list-style-type: none">• Fully licensed commercial day care centers• Background checks on all employees and contractors• No volunteers• Playground area• Formal sign in and out procedures• Acceptable child to teacher ratio
WHAT'S NEEDED? → Day Care Supplemental Application		
	REMODELERS	WHAT GOOD LOOKS LIKE
	Businesses primarily engaged in interior remodel and renovation work, which does not include significant structural or exterior work. (SIC: 1799)	<ul style="list-style-type: none">• Licensed with 3 years of experience in the field• Less than 2 stories if exterior work• Limited structural work (e.g., small house, porch addition)• If commercial remodeling, work is done in apartments or a commercial office/retail space
WHAT'S NEEDED? → Construction Supplemental Application		



GO FOR THE GREEN! Quote Workers' Compensation, Auto and/or Property in ICON and request a General Liability quote through the green E&S Advantage button to get started.

SOLVE MORE OF YOUR CUSTOMERS' PROTECTION NEEDS.

Learn how [E&S Advantage](#) makes it easy.



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