

GET A BUSINESS AUTO POLICY THAT REALLY DELIVERS – FOR YOU AND YOUR CLIENTS.



While technology advances continue to help businesses increase efficiency, the fact is, most still rely on vehicles to deliver their goods and services. They need a business auto policy that delivers best-in-class protection. You need a carrier that makes it easy for you to deliver that protection. Everyone wins when you sell The Hartford.

OUR APPETITE

- Multi-line account (business auto sold along with a business owner's and/or workers' comp policy)
- More than one vehicle on the policy; all primarily used for business purposes
- Operators with clean driving records

A monoline auto policy will be considered for select business, personal and professional services, retail and technology classes.

QUOTE FASTER

ICON features provide a smooth, seamless quoting experience so you can do more in less time.

- VIN prefll reduces keystrokes and the likelihood of entry errors
- Side-by-side comparisons let you create “what if” scenarios and requote with ease
- ICON Bridge makes agency interface simple so you can quote in “real time” in a fraction of the time

TARGET OPPORTUNITIES

You'll experience higher yield rates in these classes:

- Business & Personal Services
- Finance & Insurance
- Professional Services
- Technology

KEY FEATURES AND BENEFITS

- Broad Form endorsement
- Downtime Loss and Rental Reimbursement & Towing endorsement (available for medium and large trucks)
- Broad, flexible towing coverage options

DISCOUNTS THAT REWARD CUSTOMERS FOR MAKING SAFE CHOICES

- Anti-lock brakes
- Anti-theft devices

MORE OPPORTUNITIES FOR SAVINGS

- Accident Forgiveness feature
- Paid-in-full discount

DELIVER FIRST-CLASS AUTO PROTECTION.

Quote The Hartford today.



Property
Liability
Workers' Comp
Business Auto

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