

Success Stories – Bond Manufacturing

We have successful relationships with both existing and new manufacturing partners across the country, spanning a wide range of subsectors. The Hartford supports these relationships through early involvement and financial planning designed to promote stability, growth, and profitability.

Here are a few of our many successful manufacturing partnerships.

Manufacturing Success Stories			
Region	Type of Business	Program	Reasons for Success
West	Custom fire apparatus manufacturer	\$5MM aggregate	Established a bonding program for a stable manufacturer with a solid operating history and demonstrated growth potential.
West	Chemical manufacturer serving water treatment markets	\$25MM aggregate	Sustained growth supported by long-term supply contracts with municipalities and water districts, driving increased bonding needs.
Southeast	Automobile manufacturer	\$325MM aggregate	Required a significant increase to an existing customs bond to support import growth. Leveraging recent experience with a similar large auto account, we placed an initial \$100MM bond and successfully expanded the program to \$300MM within four months.
Northeast	Train manufacturer	\$500MM aggregate	Structured French indemnity through a Parental Counter Guarantee to support large contract requirements and position the account for potential co-surety participation.
Mid-Atlantic	Crane and equipment-handling manufacturer	\$20MM aggregate	Increased project activity required ongoing bonding support, leading to the establishment of a consistent bonding program.

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