

Partnership is a bond worth celebrating

We believe that creating partnerships is the key to success. By offering extraordinary service with a local-market focus, we maintain long-standing relationships with our agents, brokers and customers. It's what helps us deliver a surety bond experience that consistently feels exceptional.

Discover how our underwriting and claims teams work together to deliver meaningful results for our customers.

Claims Partnership Success Stories

Regional Office	Partnership Needed	Partnership Outcome
Northeast	Capital Retention Agreement	Opportunity to act as surety for a private equity owned Principal. In order to ensure a strong, liquid balance sheet, underwriting and the Bond Claims team collaborated on the development and use of a Capital Retention Agreement in lieu of personal guarantees which PE firms typically avoid. This resulted in Principal becoming a new account with a \$1 Billion program.
Northeast	International Indemnity	Opportunity to participate as a co-surety on a \$20 Billion program. The Bond Claims team facilitated The Hartford becoming duly licensed in a foreign country enabling it to obtain indemnity from principals and guarantors in a legally compliant manner.
Central	Indemnity	The Bond Claims team negotiated terms of indemnity with Principal's counsel that were acceptable to both parties and established a new \$450 Million program.
Northeast	Good Guy Letter	The Bond Claims team crafted a specific Good Guy letter for an account that allowed the firm to move forward on bidding a \$750 Million project.
Mid-Atlantic	Bid Bond	The Bond Claims team worked with underwriting and the agent for a large co-surety account to approve a bid bond on quick turnaround basis. The agent sent a personal thank you to The Hartford for its practical, client-focused approach.
South	Relationship Building	When requested, the Bond Claims team attended an in-person meeting with an account to discuss the strengths of Hartford's Bond Claim Department and to respond to any questions the account had with respect to claims.

Let's partner together.

TheHartford.com/bond or contact your local underwriter.



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