

PROPERTY MANAGERS NOW ELIGIBLE FOR WORKERS' COMP COVERAGE.



PROPERTY MANAGERS

Responsible for the oversight of day-to-day operations at properties in which they have little to no ownership.

Class code: 10521

Maximum payroll per policy: \$5M

→ WHAT GOOD LOOKS LIKE

- 5 years of experience and accreditation from the Institute of Real Estate Management (IREM)
- Portfolio weighted toward office buildings, strip malls and apartment complexes
- Properties in excellent condition; occupancy rate of at least 75%
- Maintenance subcontracted out to properly licensed and insured businesses



OUT OF APPETITE

- Armed Security
- Construction Management
- Property Developers

Property Management for these Operations:

• Hospitals	• Nursing Homes
• Mobile Home Parks	• Vacation Short-term Rentals

WHY YOU SHOULD MAKE US YOUR "GO TO" FOR WORKERS' COMPENSATION

Higher Retention

Our payroll billing option can boost policy retention by 3 points while offering customers cash flow benefits¹

[See more benefits.](#)

Faster, Easier Policy Changes

Almost every workers' comp policy change is available through the EBC and most are processed in real time

[View all capabilities.](#)

A Better Audit Experience

Audit dashboard offers transparency into customers' audit status; availability of ACORD messages alert you when an audit is going into estimation

[Check out the dashboard.](#)

PUT MORE WORKERS' COMP ON YOUR TO-DO LIST.

Talk to your sales rep about our broader appetite.



Property
Liability
Workers' Comp
Business Auto

¹ Based on a comparison of The Hartford's renewal data for workers' compensation policies with and without a payroll billing option for the period 2019 - 2020.

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