

# BUILD A BETTER SOLUTION FOR YOUR ARTISAN CONTRACTOR CUSTOMERS.

OUR EXPANDED APPETITE MAKES IT POSSIBLE.



→ **NOW ELIGIBLE FOR WORKERS' COMP, SUPPORTED BUSINESS AUTO AND PROPERTY**

- Carpentry – Interior & Trim
- Painting
- Concrete Finishing
- Paving
- Door, Window & Garage Door Installation
- Glaziers & Glass Dealers
- Carpet Laying & Removal
- Countertop Installation and more!

Check out our [appetite guide](#) for all eligible classes.

You quote these types of artisan contractors every day. And our newly expanded appetite means you can offer them a total solution.

## NEW CLASSES ARE ELIGIBLE

### Workers' Compensation

- Generous coverage through our Broad Form and Extended Broad Form endorsements
- Broad Form endorsement added to every policy

### Business Auto<sup>1</sup>

- Broad Form endorsement added to every policy, providing greater protection

### E&S Advantage

- General liability solution for accounts ineligible for coverage in the standard market

## LOWER RATES ON JANITORIAL AND LANDSCAPING CLASSES

- Applies to all janitorial and landscaping classes
- New proprietary class code, 9719, for lawn care offers rates **40% less** than the landscaping class

## SOLUTIONS BUILT FOR CONTRACTORS

### Payroll Billing

Offers cash flow benefits ideal for businesses with seasonal help

### Digital Services

24/7 access for you and your clients includes real-time Certificates of Insurance

### ICON Bridge

Quote **all lines** in a fraction of the time

Get coverage details with our [Industry Spotlight for Artisan Contractors](#) flyer.

## LET US PAVE THE WAY TO A BETTER SOLUTION FOR YOUR ARTISAN CONTRACTORS.



<sup>1</sup>Workers' Compensation coverage is required to write Business Auto coverage

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Property  
Liability  
Workers' Comp  
Business Auto