



Beyond the Policy: Active Cyber Risk Management in Action

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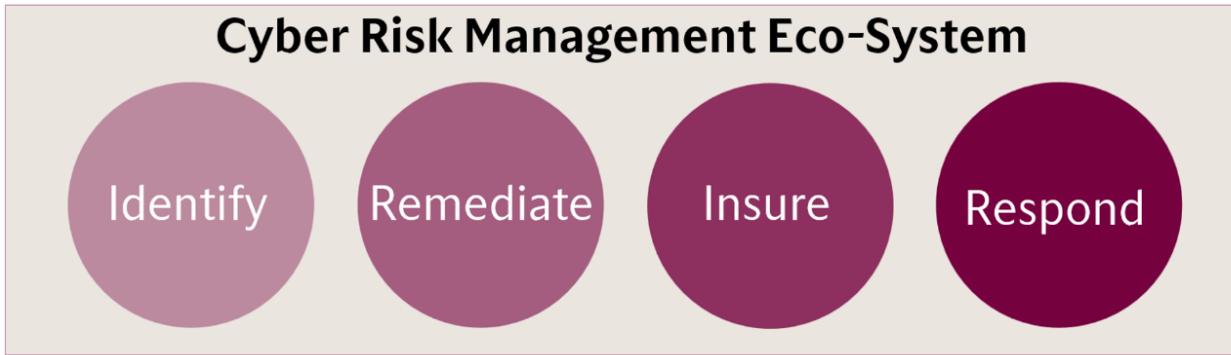
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Scott Wood - Strategic Account Manager - BitSight

Alex Quevedo - Senior Incident Response Engineer - Arctic Wolf Incident Response

October 21, 2025

Our Role – CyberTech Insurance & Risk Management



Agenda

Topic	Discussion Lead(s)
Introduction to Active Insurance & Why It Matters: Risk Management & Active Portfolio Monitoring	Jennifer Birnbaum Keith Tagliaferri Dan Silverman
Bitsight Exposure Management: What is a CVE? BitSight's Detection Methods & Calculations	Will Ricciardi Scott Wood
Step 1: Active Portfolio Monitoring— Outreach from the Hartford	Jennifer Birnbaum Keith Tagliaferri Dan Silverman
Step 2: Artic Wolf's Cybersecurity Remediation & Hardening	Alex Quevedo
Questions?	



Active Portfolio Monitoring

Active Portfolio Monitoring leverages the same outside-in view observed of an individual risk at underwriting, but continuously throughout the term, and of the entire in-force portfolio. We can observe exposure to certain critical vulnerabilities or common software, which enables us to help existing customers remediate vulnerabilities and correct configurations before an incident occurs.

Active Portfolio Monitoring Outreach is LIVE!

Leveraging 3rd party data custom reports and cybersecurity contact information where available, we will reach out to insureds with high severity critical vulnerabilities monthly in custom emails, and copy brokers.

Outreach occurs for CVEs that meet this criteria:

- » CVSS Score/severity 8.0 or higher
- » Are actively being exploited in the wild
- » Have a remediation available
- » Were observed by Bitsight in the last 3 weeks



The Hartford

[View as a webpage](#)

Action Needed: Cyber Vulnerability Notification

We are writing to inform you of an identified Common Vulnerability and Exposure (CVE) observed on the network of [REDACTED]. This observation was made by Bitsight, our cybersecurity partner, through an outside-in examination.

This vulnerability is considered high or critical severity. We recommend investigating these findings and taking the necessary remediation steps as soon as possible to reduce the risk of a security incident.

Findings and Recommendation

Cyber Vulnerability	
CVE Number:	CVE-2024-4577
Vendor:	PHP Group
Product:	PHP
Description:	A vulnerability has been found in PHP up to 8.1.28/8.2.19/8.3.7 on Windows (Programming Language Software) and classified as critical. Affected by this

Additional Support

This CVE is present within [CISA's Known Exploited Vulnerabilities Catalog](#), which means the government agency has reliable evidence that this vulnerability has been exploited and there is clear remediation action for the vulnerability (e.g., a patch, workaround, or mitigation).

For more information, view your complimentary [Bitsight Report](#) on behalf of The Hartford and gain access to the following resources:

- » **Bitsight Security Ratings Report:** Use this complimentary report to help gauge your organization's current cybersecurity landscape and identify potential critical vulnerabilities.
- » **Enabled Client Access:** Access this dashboard to continually monitor your network and:
 - » Easily investigate cybersecurity events
 - » Validate and manage digital assets associated with your organization
 - » Review findings for more details and remediation information
- » **Bitsight Advisory Service:** Request a consultation with Bitsight to review the findings of the Security Ratings report in more detail.

Who is Bitsight?

Bitsight is a cybersecurity ratings company and third-party partner of The Hartford. Bitsight identifies exposure in the expanding digital footprint of a client to help security and risk leaders assess, monitor, prioritize and communicate cyber risk.

[Learn More About Bitsight's Offering →](#)

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Third-party service providers discussed herein, though not affiliates of The Hartford, are pre-approved by The Hartford to provide cyber-related services. You are not required to avail yourself of their services. Sharing any information with any such vendor is at your sole discretion. References to any vendor are provided for your convenience only and are not intended as a substitute for your own due diligence and selection of vendors to suit your company's needs. The vendors are independent contractors that charge their own rates. Discounted rates offered by any vendor are not offered by The Hartford, nor on any premium for a policy of insurance. Any such vendor discount is subject to change without notice and is not guaranteed by The Hartford. The Hartford does not warrant the performance or services of the vendors or their websites. The Hartford assumes no responsibility for the control, correction or legal compliance of your cyber security measures or other business practices and operations. Notice of any claim, act, fact or circumstance to a vendor does not constitute notice thereof to The Hartford. Approved vendors are current as of August 2025 and may change at our discretion at any time, with or without notice.

Cyber Risk Reduction with the Hartford and Arctic Wolf

How Bitsight Helps Prioritize, Communicate, and Mitigate Cyber Risks

Will Ricciardi and Scott Wood
October 21, 2025



Bitsight Speakers



Will Ricciardi

Distinguished Strategic Customer
Success Manager



Scott Wood

Strategic Account Manager,
Insurance



Ashley Ritrovato

Manager, Professional Services



Bitsight helps security leaders rapidly identify exposure and detect threats in order to **prioritize**, **communicate**, and **mitigate** risk across the extended attack surface.

Customers and Analysts

3500+

Customers

50,000

Active users

130+

Government agencies

50%

Cyber insurance policies

4/5

Top investment banks

4/4

Big 4 consulting firms

CHUBB®



Lufthansa

Google

Snowflake™

Schneider
Electric

Leader, Frost Radar

External Attack Surface Management |
External Risk Mitigation and Management

Leader, The Forrester Wave

Cybersecurity Risk Ratings Platforms

Leader, KuppingerCole

External Attack Surface Management

Our Vulnerability Data Differentiation

1. **Scale** - we continuously scan and detect vulnerabilities across the entirety of the public-facing Internet
2. **Confidence** - we go beyond inferring the presence of possible vulnerabilities to creating high-confidence, active detections for specific vulnerabilities
 - a. This often requires reverse engineering software based on vulnerability disclosures often with little-to-no public information available

Detection Capabilities

Bitsight uses a combination of active probing, fingerprinting, and automated mapping to detect vulnerabilities, delivering accurate and timely insights into exposure risk.



Active Probes

Interact directly with a vulnerable component to assess if it is in a vulnerable state



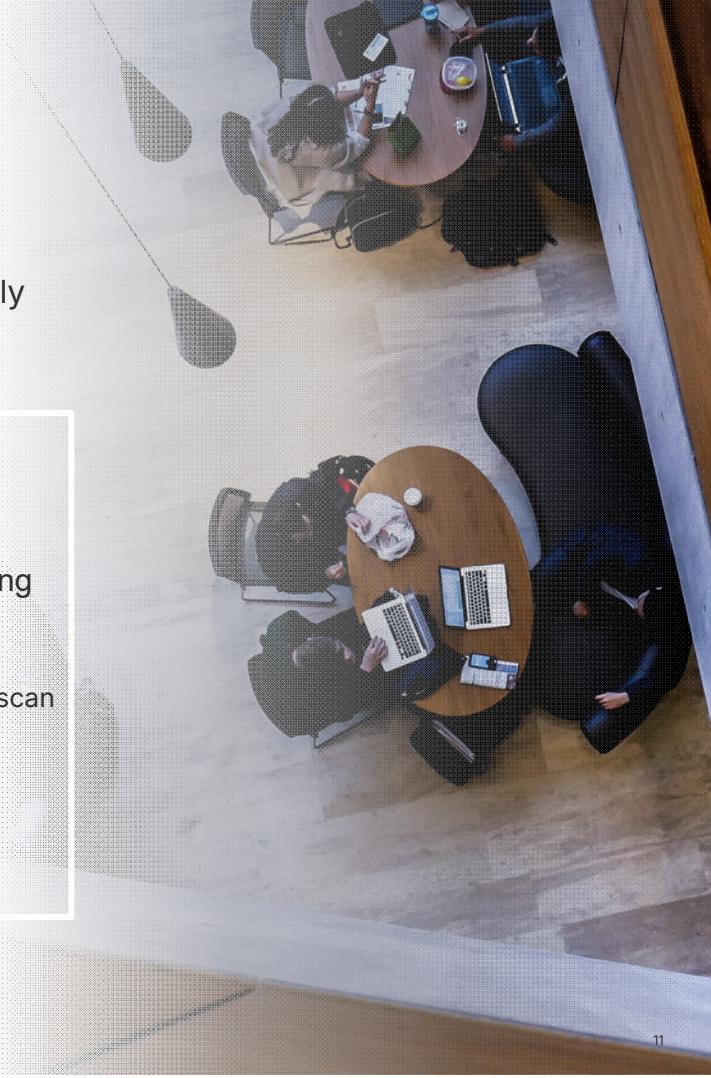
Fingerprinting

Actively probe a system to identify a software version and evaluate vulnerable status based on vendor advisory



Automated Mapping

Passively observe software versions in scan data and lookup vulnerability status in National Vulnerability Database (NVD)



Exposure Detection & Evidence Certainty

Exposure detection and evidence certainty describes how conclusively evidence shows that a company is exposed to or has mitigated a vulnerability.

Possible

This level indicates that Bitsight has detected some relationship or usage of a product known to have CVEs, but cannot determine whether the specific vulnerability is present or exposed in the environment.

Likely

This level indicates that Bitsight has observed more specific technical evidence, such as product name and version details, that match known vulnerable versions.

Bitsight cannot determine whether security mitigations are present that would prevent exploitation, as Bitsight does not conduct intrusive penetration tests.

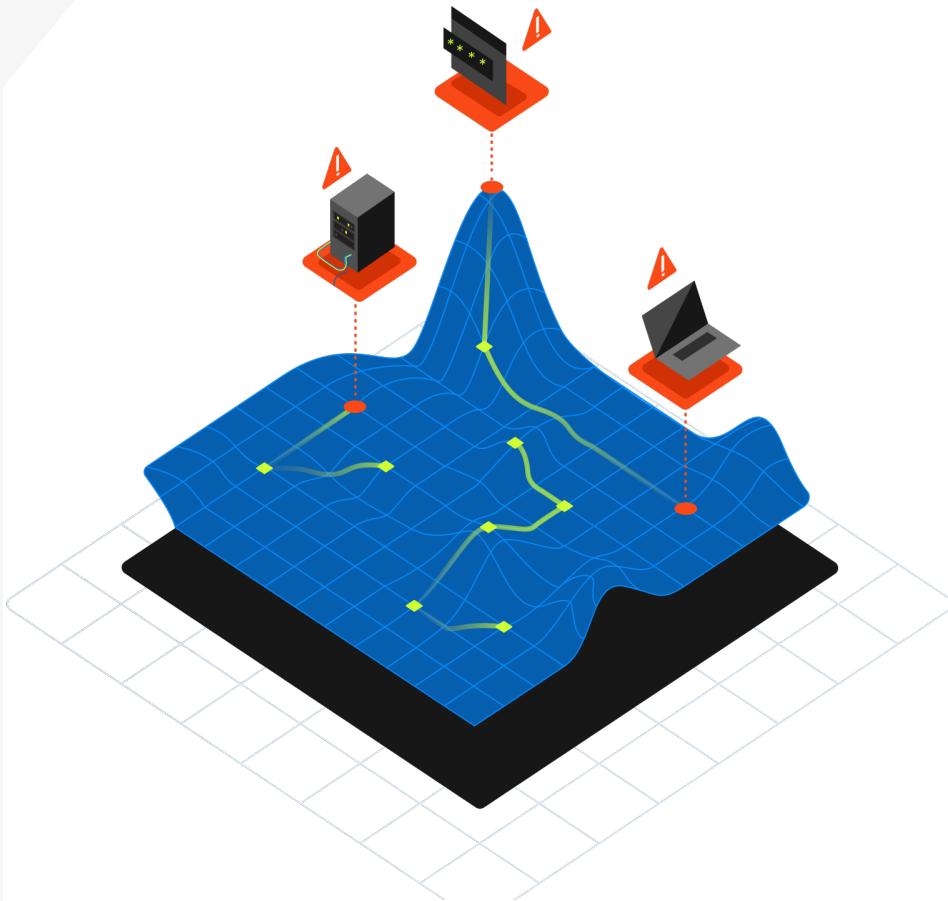
Confirmed

This level means that Bitsight has observed all necessary technical evidence to determine that the CVE is not only present but also unprotected or unmitigated in the company's environment.

Defining CVE Risk

CVE Criteria

- **High Severity:** CVSS v3.1 score of 8.0 or greater.
- **Exploited:** Listed on CISA's Known Exploited Vulnerability (KEV) list.
- **Bitsight Evidence Certainty:** "Confirmed" or "Likely"
- **Recently Observed:** Observed within the last 3 weeks.



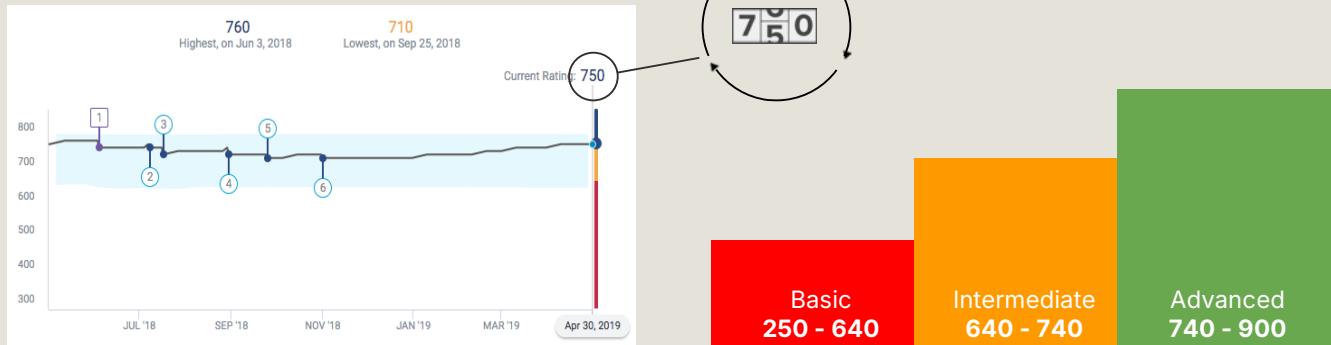


Bitsight Methodology Overview

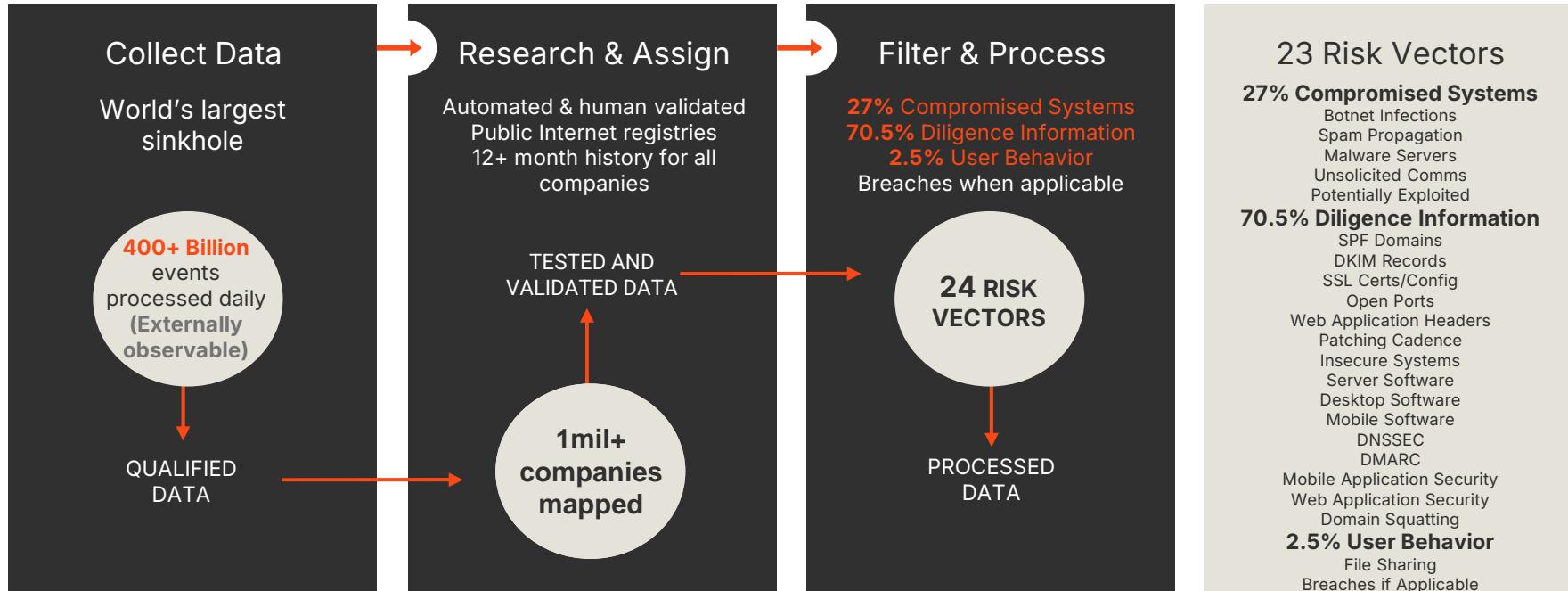
Translate Complex Cybersecurity Issues into Simple Business Context

Objective, Continuous, Data-Driven Ratings of Organizational Security Performance

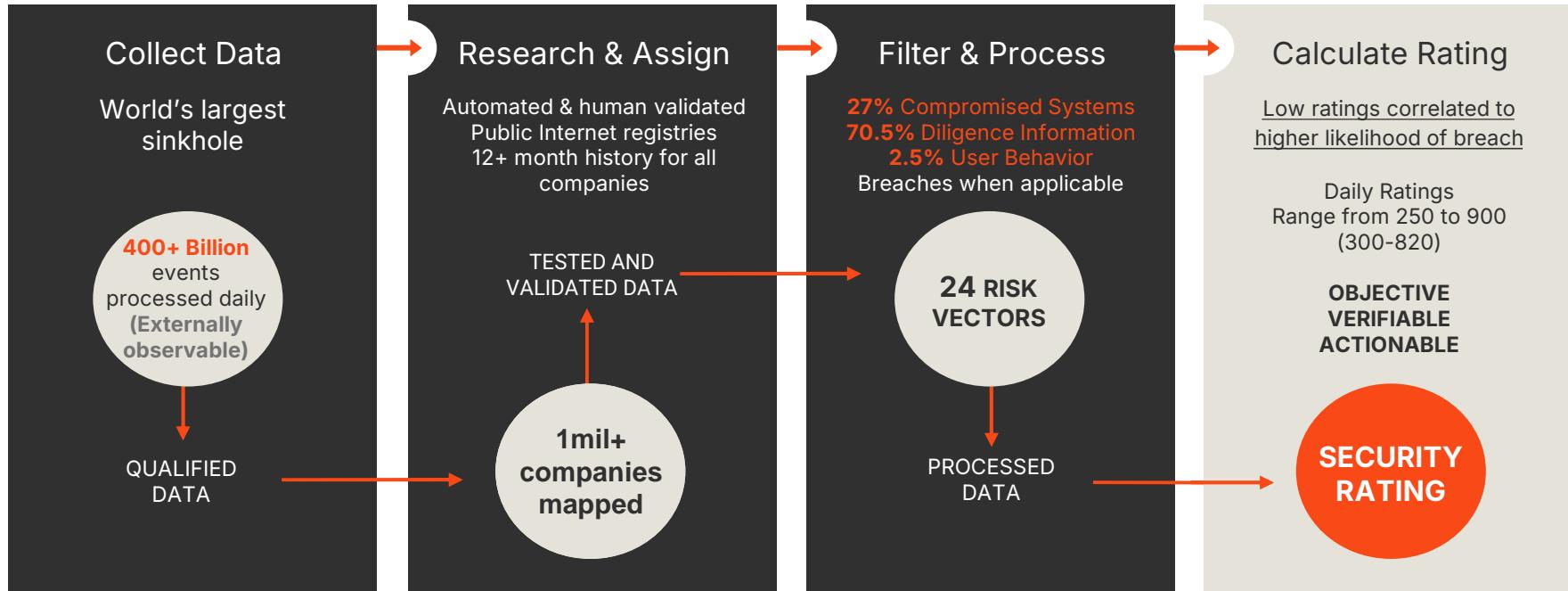
- Unbiased common metrics to measure cybersecurity performance of organizations worldwide
- Data-driven rating of security performance
- Non-intrusive SaaS platform
- Daily ratings and alerts



How Bitsight Security Ratings are Calculated



How Bitsight Security Ratings are Calculated

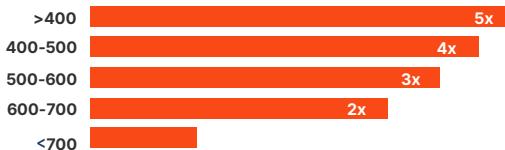


Strong validated correlation to data breach



Likelihood of Data Breach

5x If the security rating drops below 400 as compared to an organization with a 700 or higher



BITSIGHT

Likelihood of Ransomware

6.4x If the security rating drops below 600 as compared to an organization with a 750 or higher



2x **Botnet Grade** is B or lower
File Sharing grade is B or lower
Open Ports grade is F

7x Patching Cadence Grade is **C or lower**
4x TLS/SSL Configurations Grade is **C or lower**
3x TLS/SSL Certifications Grade is **C or lower**

MarshMcLennan

Likelihood of Security Incident

14 14 risk vectors, including the rating itself, showed "statistically significant" correlations to the likelihood of a cybersecurity incident



1 Patching Cadence
2 Desktop Software
3 Potentially Exploited

Bitsight is the Standard in Cyber Analytics



Leading dataset and correlation to risk enables new applications

REPORT Make Better Cybersecurity Decisions with Trusted Data Analytics

The following Brightline analytics were identified to be statistically significant and consistent with cybersecurity best practices:

Brightline Security Rating
Measures the likelihood of a security performance-based effect is to prevent cybersecurity incidents.

Protecting Customers
Measures the likelihood of an organization's networks are affected by important vulnerabilities, and how quickly they are able to remediate them.

Defending Software
Measures whether human and operating system errors are the primary cause of security incidents, and how often they are detected in an organization's network, with remediation occurring quickly.

Potentially Exploited Systems
Measures the degree of concern for the timing (potentially imminent or several days) of a compromise (e.g. a threat or an attack).

Mobile Software
Measures the likelihood mobile software and associated devices such as mobile phones and tablets are being used up-side-down.

Botnet Infection
Measures the likelihood of a botnet infection occurring, participating in botnets to either DoS or Command and Control.

Insurex Systems
Measures whether communicating with an uninsured entity is a concern, and whether a communication may be needed, temporary or unverifiable.

Web Application Headers
Measures the likelihood of security-related fields in the header section of a HTTP request and response.

User Behavior
Measures how often employees of an organization are changing their password, and how often they are doing this during their login period for peer networks (e.g. B2B traffic).

TLS/SSL Configurations
Measures the likelihood of a configuration having correctly configured security encryption software, and whether that configuration is being used to prevent the most common types of attacks that threaten enterprise or consumer machines.

Open Ports
Measures which port numbers and services are exposed to the internet.

TLS/SSL Certificates
Measures the likelihood of a certificate having been obtained and displayed for a TLS/SSL encryption connection that are not for the domain or IP address that the browser is visiting.

Open Propagation
Measures the likelihood of a network and endpoint sending unqualified notifications to both local and cloud-based users.

Unresolved Communications
Measures the likelihood of a communication being in contact with a source that is compromised, unregistered, or not yet verified on another network, indicating that they may be compromised.

THE TOP 14
The following 14 Brightline metrics are the most commonly used across the use of Big Data for cybersecurity.

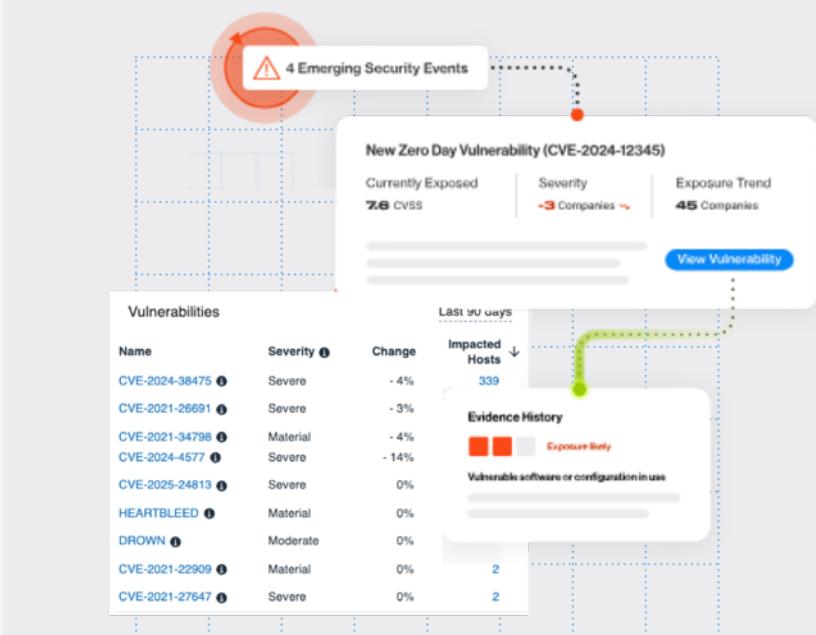
Brightline Analytics

Source: Brightline Security Rating, Protecting Customers, Potentially Exploited Systems, and Defending Software are based on the 2018 Brightline Security Report. All other metrics are based on the 2018 Brightline Cybersecurity Report.



Exposure Management

Combines external attack surface management, cyber threat intelligence, and governance reporting to enable security leaders to discover, prioritize, mitigate, govern, and communicate risk across their digital infrastructure.



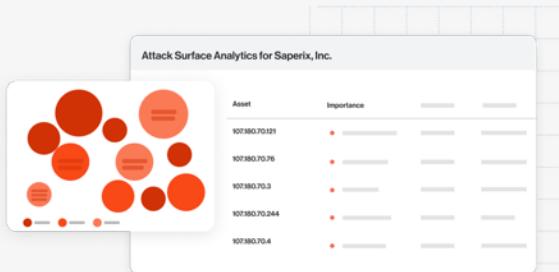


Exposure Management



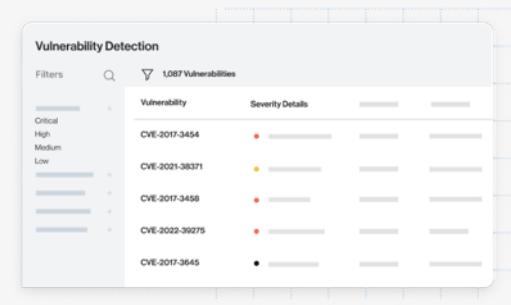
Map your assets

Gain full visibility across subsidiaries, cloud environments, assets, and third parties.



Identify & prioritize vulnerabilities

Add business context to allocate time and resources to remediate the most critical exposures.



Contextualize exposure with threat intelligence

Incorporate DVE scoring into your internal patching cadences

20%

Reduction in time monitoring attack surface vulnerabilities

45%

Reduction in probability of breach



Bitsight Professional Services

Dedicated Support Journey



Opt-In Access

- Client submits name/email on The Hartford's Bitsight [landing page](#)
- Client receives 60-day free access to Bitsight platform
- Consultant emails client to inquire on questions and/or schedule a call



Advisory Call with Consultant

- Review CVE findings, Bitsight rating & remediation priorities
- Guidance on data discrepancies (e.g. misattributed assets)
- Reach us anytime at [bitsight.thehartford.services
@bitsighttech.com](mailto:bitsight.thehartford.services@bitsighttech.com)



Ongoing Support

- Consultant stays in touch to guide remediation efforts
- Consultant updates shared with The Hartford's Strategic Shared Services Team
- For operational fixes (patching, closing ports, updating software, etc.), Consultant introduces Arctic Wolf

Support at every step - from access to action



Cybersecurity Remediation and Hardening

**END
CYBER
RISK**

We Are Arctic Wolf

OUR MISSION: END CYBER RISK

10,000+

Customers

1,000+

Security
Engineers

8+

Trillion Events
per Week

1,000+

IR Engagements
per Year

100+

Countries

2,250+

Partners
Globally



ACROSS OUR FULL PORTFOLIO



Cyber
Resilience
Assessment



Managed
Security
Awareness



Managed
Risk



Incident360
Retainer



Endpoint
Security



Managed
Detection and
Response



Incident
Response



Insurance
Alliances



Security
Operations
Warranty

PROACTIVE SECURITY

REACTIVE SECURITY

RISK TRANSFER



OUR WORK TOGETHER



Incident Response



Containment & Eradication



Digital Forensics



Restoration & Remediation



Threat Actor Communication

Example vulnerabilities that have led to severe IR cases:

- **CVE-2024-40766 (Sonicwall/Akira)**
 - Disclosed in August 2024, but resurgence in use by Akira July 2025
 - Underscores criticality of taking ALL remediation steps outlined in vendor guidance – patching/upgrading alone left organizations still at risk
- **CVE-2022-41040, CVE-2022-41080, CVE-2022-41082 (ProxyNotShell, OWASSRF)**
 - ProxyNotShell disclosed in September 2022, patches released November 2022
 - Threat actors found a workaround (OWASSRF) to similarly exploit servers in December 2022



Voice of the Broker

Now that you know the partnerships, vulnerabilities, pitfalls, and solutions available, what can you do?

Insurance-Alliances
@ArcticWolf.com



The next disclosed vulnerability or alert from your carrier & technology partners, reach out to your clients with our [Security Bulletins](#).



Are your clients IR ready? Broker partners can offer Arctic Wolf IR Readiness Resources by reaching out to our team:



Does your client need assistance to ensure remediation of their vulnerabilities? They can [engage our team here](#).

The Hartford logo is visible in the top right corner of the laptop screen.

Cybersecurity Remediation and Hardening ⓘ

Arctic Wolf, The Hartford, and their respective logos, can help your organization understand and remediate cybersecurity vulnerabilities as well as deploy risk mitigation solutions. Receive assistance addressing compromised systems, open ports, outdated software, external exposure findings, and cyber insurance application findings to harden your environment before a severe security event or your renewal occurs. Complimentary consultation with Arctic Wolf available to all policyholders.

By submitting this request you agree to the [Website Terms of Use](#) and [Arctic Wolf Privacy Policy](#).

GET HELP NOW



Questions?



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